**Excerpt from Machiavelli's *The Prince*:**

Background: Machiavelli was an influential writer and politician in Florence during the Renaissance. His most famous work is *The Prince* (*Il Principe*), which was a set of guidelines and advice for rulers to gain and effectively maintain power.

“A controversy has arisen about this: whether it is better to be loved than feared, or vice versa. My view is that it is desirable to be both loved and feared; but it is difficult to achieve both and, if one of them has to be lacking, it is much safer to be feared than loved…For love is sustained by a bond of gratitude which, because men are excessively self-interested, is broken whenever they see a chance to benefit themselves. But fear is sustained by a dread of punishment that is always effective.”

**PART 1**

1) According to the Prince, what does Machiavelli believe to be the key ingredients for effective leadership?

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2) Which quotation from the text supports your answer to question number one? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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**PART 2**

The following text presents the same paragraph as five individual sentences. Translate each sentence into your own words.

3) A controversy has arisen about this: whether it is better to be loved than feared, or vice versa.

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4) My view is that it is desirable to be both loved and feared.

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5) It is difficult to achieve both and, if one of them has to be lacking, it is much safer to be feared than loved.

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6) For love is sustained by a bond of gratitude which, because men are excessively self-interested, is broken whenever they see a chance to benefit themselves.

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7) But fear is sustained by a dread of punishment that is always effective.

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8) To what degree do you agree with Machiavelli’s advice? Explain…

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9) This advice was for rulers. But consider how it might be applied to the way a parent runs a household, or the way a teacher runs a classroom. Describe a parent or a teacher and explain whether or not they have used Machiavelli’s advice, that it is better to be feared than loved.

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